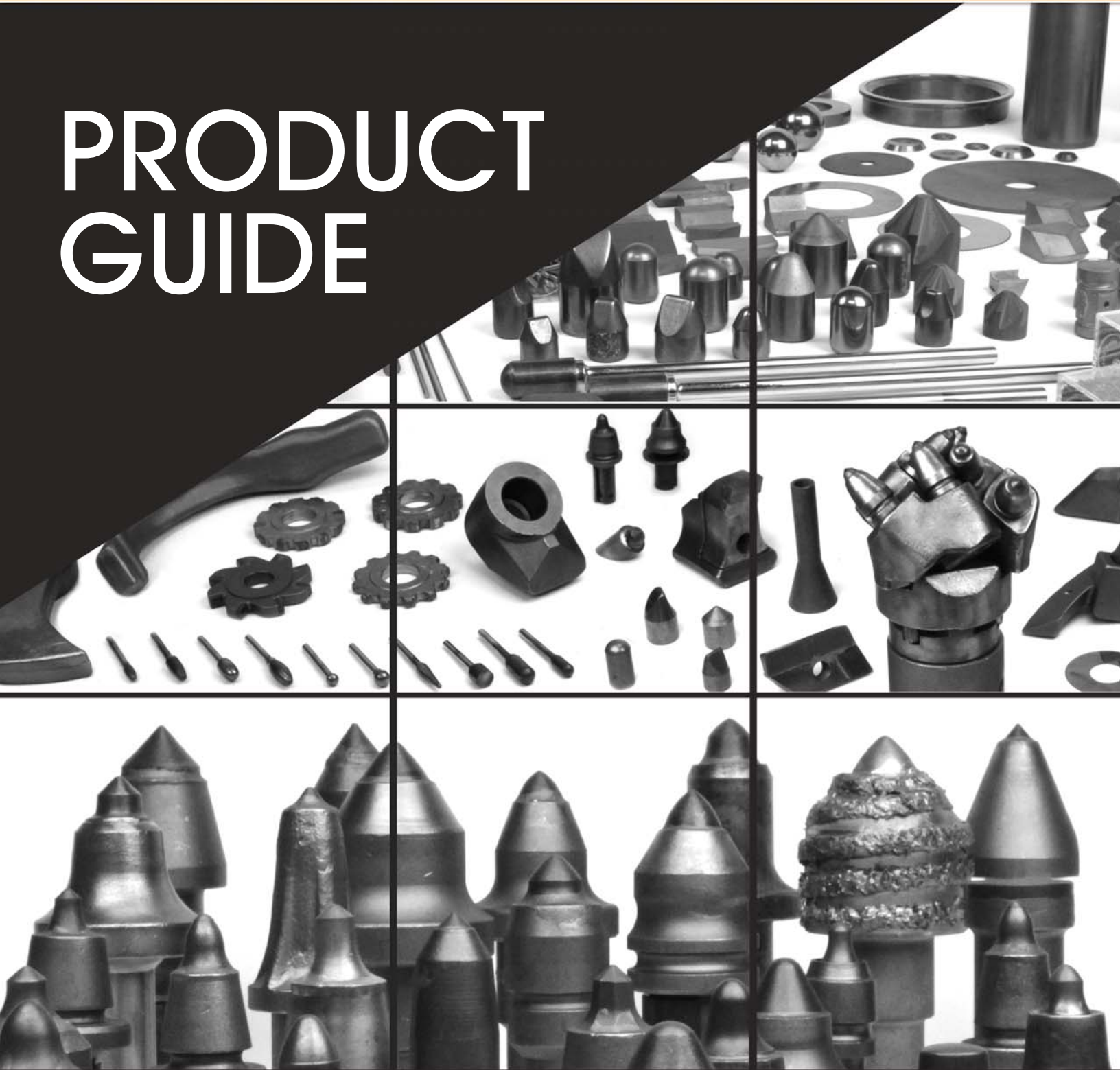




CP CARBIDE

PRODUCT GUIDE





CP CARBIDE

Our History

A worldwide leader in cutting tool systems and components is born....

CP Carbide was established by the Mills family in 1995. The organization was originally formed to bridge the North American tungsten market to the #1 source of tungsten reserves of China. In 1998 the company began to diversify by offering forged steel wear parts and components. The new offering expanded rapidly, and by 2000 CP Carbide had grown to become a leading force in the industry. Over the following several years, CP Carbide continued to expand production capabilities by increasing machine lines, braze automation, heat treat operations and numerous associated processes. A key goal during this time was to bring all processes in house, to maintain effective quality checks and efficient scheduling controls from start to finish. In December of 2007 our organization became ISO 9001 certified.

Today at CP Carbide, we continue to grow and advance technologies. By working closely with clients, we keep in tune with the markets and industries we serve. We are constantly pushing forward to be a worldwide leader, and not simply a "me too" supplier.

USA Headquarters

The Chino location houses our Engineering-Design, Sales, Marketing and Administration offices for worldwide distribution. At this location, CP Carbide has a combined office and warehouse space of 14,000 square feet. We are located in close proximity to the Port of Long Beach, California, the busiest ocean port in the USA. We have a convenient loading dock for trucking and rail shipping to all cities in North America. Inbound shipments receive secondary Quality Control checking in our modern QC facility. The indoor loading dock offers privacy of material handling. The fair weather conditions permit the warehouse storage of client goods for long time periods.



China Manufacturing Locations

CP Carbide has three manufacturing locations in China, comprising of more than 40,000 square meters of modern factory buildings. Our staff in China is made up of more than 300 employees with a wide range of experience and manufacturing skills. The majority of our manufacturing is completed in the free trade zones with the support of industrial development of the Chinese Government. We are located near the port of Shanghai in the Northern part of the Zhejiang Province. This is convenient to China's largest steel mills and industrial financial areas. We provide the basic services of forging, assembly, sintering, heat treating, induction brazing, packaging and inspection at our own facilities.





BITS AND BLOCKS



CP CARBIDE



CARBIDE



CP CARBIDE



CUTTING SYSTEMS



CP CARBIDE

www.cpcarbide.com

USA Toll Free 888-770-2890



DIRECTIONAL DRILLING



CP CARBIDE



SURFACE PREPARATION



CP CARBIDE



SWING HAMMERS



CP CARBIDE



TUB GRINDER BLOCKS



CP CARBIDE

www.cpcarbide.com

14267 Albers Way Chino, CA 91710 USA



METAL COMPONENTS



CP CARBIDE



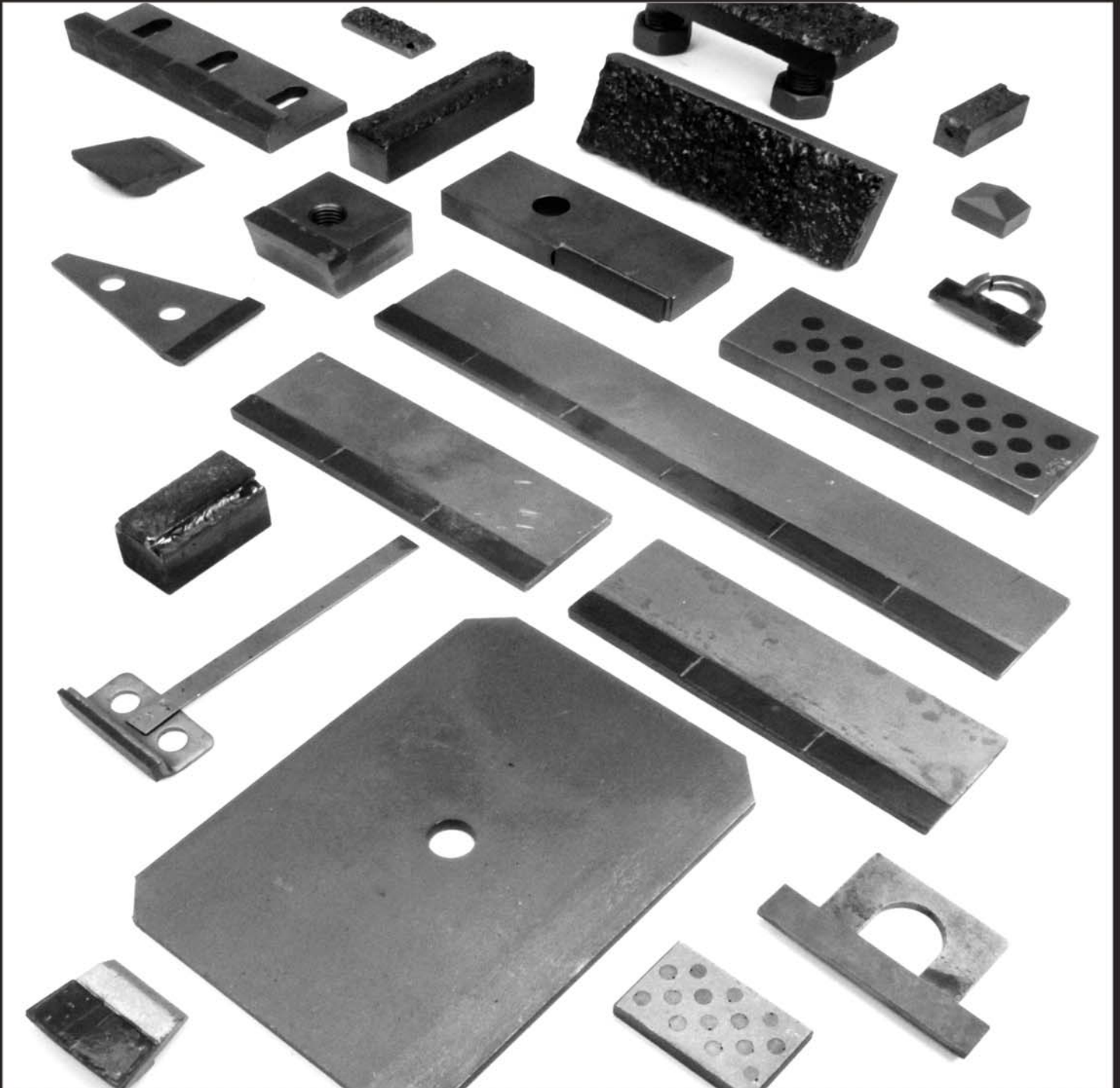
STUMP CUTTERS



CP CARBIDE



WEAR PLATES



CP CARBIDE



OUR POLICIES SET US APART

You can be assured that we will do everything possible to work with you in creating quality and profitable parts. We protect your identity and maintain confidentiality and non-disclosure policies.

Our foundation has been built on helping our customers develop profitable tool systems. For this reason we do not compete with you. We do not sell your products to the end user. We provide client logos and marking on tooling to make sure the end user knows you are the original equipment manufacturer.

We do what we can to keep cost and risk to a minimum. With a solid commitment we can avoid tooling fees. We also provide first articles for inspection before we run production. This eliminates any risk to you as we work together in developing new products. We provide written quotations that include all cost to you to get your products to your docks.

Communication is the key to a good relationship. We know you need to know the status of your products. This is why we offer "Weekly Order Status Reports." We are always available to talk live regarding your products

Remember we are here to help you compete, not compete against you.

The Process - From Idea To Arrival At Your Docks

1. You are looking for a manufacturing solution and inquire at CPC - We discuss your project-putting in place a confidentiality agreement.
2. CPC will evaluate your drawings or help you create them - CPC utilizes state of the art CAD and Modeling programs to produce accurate drawings. We will help identify challenges and offer solutions or improvements to be considered.
3. CPC will provide you a written quotation - CPC will issue you a form proposal, for your review, this proposal will clearly state pricing, expected delivery cycle, and all specific terms and conditions relative to your proposal.
4. Upon acceptance we will produce first article for your approval - We send authorization to the tooling department to begin first articles.
5. Move into production - If the first articles are approved for production, we begin the production process. If changes need to be made we revise drawings and have additional samples produced. This is normally 4-6 weeks. We offer full certifications.
6. We communicate with you during the production process - We provide weekly order status reports to keep you informed of how your order is moving through the production process and advise the expected date of arrival.
7. Shipping - Upon completion and inspections at our factory the product is shipped by ocean, this is a 4-6 week period. Occasionally we utilize air freight to speed the process, but this can be costly.
8. Customs - We take care of paper work, inspections and fees to get your products through Customs. Once the shipment has been released by Customs, we advise tracking information so you know exactly when the shipment will deliver.
9. Delivery -You unload the truck.



TERMS AND CONDITIONS

- 1. Payment Terms:** All shipments must be paid in full prior to clearing Port of Entry Customs unless other credit terms are arranged. Invoices to the buyer will normally supersede arrival in port of entry by 1 to 2 days. Storage charges will be added to original invoice amount if not paid within 2 weeks of arrival at the Port of Entry Customs. Air shipments must be pre-paid in full prior to leaving air port in Mainland China.
- 2. Prices:** Prices are subject to change with prior notice. Quotations must be accepted 14 days from the original date of the quotation or new quote applies. Prices will be those that are in effect at the time of shipment or release from Port of Entry Customs.
- 3. Inventory and Delivery Dates:** All inventory is maintained in Mainland China. Delivery dates are approximate and are only estimates. The estimates are based on receiving accurate information from the buyer and various shipping agencies. China Pacific Carbide can not be liable for failure to meet estimated delivery dates resulting from unforeseen circumstances out of China Pacific Carbide's control.
- 4. Freight:** All freight costs will be paid by China Pacific Carbide unless quoted differently. China Pacific Carbide USA will determine least expensive ocean and / or ground method of shipment. Any other arrangements must be authorized in writing by China Pacific Carbide, USA, management.
- 5. Quantity Delivered:** China Pacific Carbide reserves the right to over or under ship specific ordered quantities. Open specified orders can be closed when the quantity shipped equals $\pm 20\%$ of total ordered.
- 6. Packaging:** Packaging will be determined by China Pacific Carbide, USA, and shall meet the highest standards of international and domestic requirements for safe non-damaged shipments.
- 7. Minimum Order Value:** The minimum dollar value per purchase order must be at least \$1,000. Buyer can combine items on the same purchase order to achieve the minimum \$1,000 level.
- 8. Tooling and Dies:** Tooling and dies used to produce any tungsten carbide products shall remain the property of China Pacific Carbide, USA and or China Pacific Carbide's vendor, even though such tooling may be paid in part by the buyer. Items where tooling does not exist is subject to a tooling charge. Tooling can be amortized into the price of the item or can be charged as a separate line item per quotation terms. All tooling fees are non-refundable.
- 9. Scheduled Releases:** Orders may be established to specific shipping schedules. Schedules are acceptable and the total ordered quantity price will apply for incremental releases. Releases can be accelerated or de-accelerated when needs warrant. Total schedule quantity ordered is non-cancelable. Scheduled releases shall not exceed 360 days to complete the entire order.
- 10. Terms and Conditions:** China Pacific Carbide's ability to perform on prices and delivery of goods can be controlled by unreasonable unforeseen circumstances such as strikes, accidents and acts of God. For such unreasonable controls China Pacific Carbide can not be held responsible. Such occurrences can impact the delivered price of material to the buyer.
- 11. Lead Time (Not including ship time):** Delivery will vary according to specific items. Product may be delivered from stock or lead time that exceed 100 days. When shipments originate from the Peoples Republic of China add 3 to 5 weeks for ocean time plus (1) week of Port of Entry Customs handling.



TERMS AND CONDITIONS

12. Method of Payments: Payment can be by Letter of Credit at Sight or by Demand Payment at Sight wire transferred to Bank of China. Payment by check is acceptable. When payments by check are made, the buyer must allow 5 work days to process payment prior to accessing the negotiable documents. All payments must be in USD.

13. Resale Taxes: All resale licenses and certificates are proof the buyer is authorized to collect any sales taxes of their business trade area and pay the sales taxes to the appropriate collection authority before material can be shipped tax exempt; otherwise, sale taxes must be paid by the buyer.

14. Certification: Material certification and documents for "Country Origin" are available upon buyer request.

15. Origin of Materials: Materials and products not manufactured in the USA will be identified and marked per acceptable government standards

16. Cancellation or Error Correction from Buyer: Special, non-standard items cannot be canceled or returned for exchange or credit. Standard items can only be returned after China Pacific Carbide, USA management consent is obtained. Any canceled or returned items is subject to a 25% adjustment charge. Corrections or adjustments can be arranged per the terms listed in these cancellation policies and adjustment charges apply.

17. Guarantee Policy: Purchased product warranted to be free of defects. China Pacific Carbide or its vendors agree to replace any material proven to be defective by China Pacific Carbide's management. China Pacific Carbide will not accept any claim for consequential, labor or damages. Determination of the extent of this guarantee is always subject to management authorization and approval of China Pacific Carbide. No oral or statutory implied warranties other than of title shall apply to the products sold by China Pacific Carbide to the buyer except as normally apply to China Pacific Carbide. In no event shall China Pacific Carbide be liable for consequential or special damages pertaining to China Pacific Carbide products. Any claimed defective material must be returned at the buyers expense before being replaced by CPC. CPC will only replace that material that has been returned to CPC. CPC is not responsible to replace lost or material not returned.

18. Inbound Duties, Dock Fees and Banking Charges: All inbound customs fees, duties, dock fees, broker fees, fork lift charges, inspection fees and licenses will be paid in full by China Pacific Carbide unless so stated. Adjustments for harmonized duty violation enforcement are buyers responsibility.

19. Hazardous Materials Control: China Pacific Carbide agrees to accept responsibility for all the Environmental Protection Agency rulings pertaining the transfer and movement of buyers material. Tungsten carbide can contain (cobalt, nickel, iron, vanadium carbide, carbon, chrome, silicon, molybdenum, boron, tin, copper, cured epoxy resins.) Tungsten carbide presents no hazard, although, in use small amounts of metal substances may be released as dust, or slurry generated from the material being cut or ground. The primary exposure hazard is from tungsten carbide being cut or ground. Precautionary steps should be taken to ensure that worker exposure to dust does not exceed appropriate PEL or TLV. Prolonged exposure to excessive amounts of dust can cause: Respiratory disease from inhalation. Skin irritation and rash from contact. Nickel and certain nickel compounds, which may be present in certain products are considered carcinogenic by NTP and IARC. For additional information refer to MSDS.

20. Certificates of Insurance: China Pacific Carbide shall provide all normal insurance for inbound shipments. A "Certificate of Insurance" will be available with each inbound shipment if required by the buyer.



CP CARBIDE

CONTACT US

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